RÉP HEADLINE# 6228189 TRF# 3214 \$\$\$ MOD# 1: UNAPPROVED REV #1 \$\$\$ TRF# 321476 REP: TEL# 703 528 7800 CREDIT ADVISORY: AGENC ORDER WORKSHEET

AGENCY CREDIT RISK !!! FAX# 703 528 7880

OCT2/12 18.41

HARRIS REPORT FROM REP **CHANGES** *** WFTV-TV ***

REP: CON CM :LINE#:REP :CD: STATION MAKEGOOD OFFERS: ORDER # ADV # AGY # FLIGHT DATES OCT2/12 OCT8/12 WK-1 CITY TAX OK'D :LINE#: ORD COM1: PROGRAM : 76 AMERICAN CROSSROADS EST#692 COMMENTS: (LINE, ORDER, INVOICE) CREATED AND OK'D M3 ***** THIS IS A CASH IN ADVANCE SCHEDULE ***** PLS CFM, T HX 10/2 TTLS \$149350...75X TO LENA FR JULIE AMERICAN CROSSROADS AGENCY PRODUCT CODE = AGENCY ADVERTISER CODE = A 500A-530A AGY. NAME CROSSROADS MEDIA LLC ADV. NAME ISS/AMER. CROSSROADS NEWS TIME PERIOD \$\$ FROM 6228187 STATE TAX MISSED: BONUS OFFER: FRI/500A-530A 66 CANAL CENTER PLAZA, ALEXANDRIA, CMT:\$\$ FROM 6228187 CONTRACT # 6228189 : LGTH : SEC 30 VA 22314 CO-OP BILLING NEEDED AGENCY EST# = 692 \$1,000.00 OCT5 10/5 START DATE BUYER NAME EMILY MILHOAN SALES PRSN WA- JOE KNAUER CLASS: NATL. 10/5 END :SPTS: WEEK:
DATE : /WK: INVT : 30S OFF.# 6556 SALESMAN # \$1,000.00 LOCAL DATE OCT2/12 FRI REGIONAL PLS ADVISE. (OCT2/12) :TOTL: :SPTS: 18.41

CR REP HEADLINE# 6228189 TRF# 321476 OF \$\$\$ MOD# 1: UNAPPROVED REV #1 \$\$\$

REP: TEL# 703 528 7800

CREDIT ADVISORY: AGENCY CREDIT RISK !!!

ORDER WORKSHEET

HARRIS REPORT FROM REP

PORT FROM REP OCT2/12 18.41
CHANGES *** WFTV-TV ***

OCT/12 :LINE#:REP :CD: :LINE#: : 149350.00 TIME PERIOD : LGTH : SEC : START DATE DATE : /WK: INVT : CONTRACT TOTAL TOTAL SPOTS 149350.00 :TOTL: :SPTS:

MARKET TOTALS \$421,571 WFTV 35% WKMG 19% WESH 29% WOFL 15% WKCF 1% WRBW 0% WOPX 0% WRDQ 1% EFTV 0% CABL 0%

MOD CODE A-ADD B-BUY TYPE C-CANCELLED DE-DELETE E-EFF DATES L-LENGTH M-MAKEGOOD N-PROGRAM NAME SVC- NSI DEMOS- RA35+* P-CLASS, PLAN, SECT Q-PAID PGM R-RATE S-SPOTS PER WEEK T-TIME X-LATE Y-DAYS Z-COMMENTS *-MULTIPLE